

PERSONAL BRAND WORKSHEET

Bottom Line (your mantra)

EXPLORE Understanding perceptions
Internal Perceptions
What themes can you pull from the exercise we just did?
List several key words or phrases that best describe you. Include both good and bad characteristics.
External Perceptions Ask your colleagues and friends (or the person next to you!) and write down a few key words or phrases that describe you.
POSITION Defining your brand
Brand Platform
Position (what makes you different?)
Personality (character traits)
Promise (long-term commitment to yourself and others)



IMPLEMENT Aligning your brand with your career
What elements of your brand above could apply to:
A location (part of the country, part of the state, type of environment)
An organization (reputation for innovation, or traditional governance, or chaos)
A job position ("other duties as assigned," focused and specific, new or established)
CREATE How do you express your brand?
What do you celebrate?
What do you highlight on your resume?
What are you most proud of?